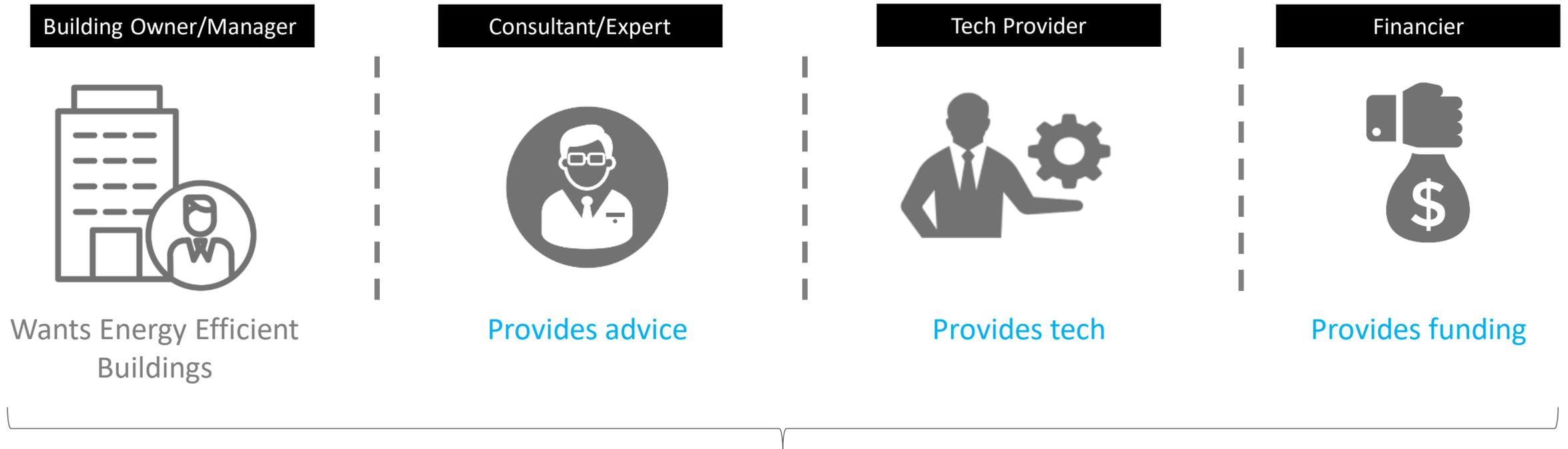


# Digitising Energy Efficiency through **Virtual Audits**

Nilesh Y. Jadhav  
Founder & CEO  
Qi Square Pte Ltd

# Our Mission

*Energy intelligence to simplify decision making in the built environment*



We help them with faster access to data and technology know-how

Virtual Audits

Virtual Audits <sup>Live</sup>



Digital Built Environment  
Ecosystem



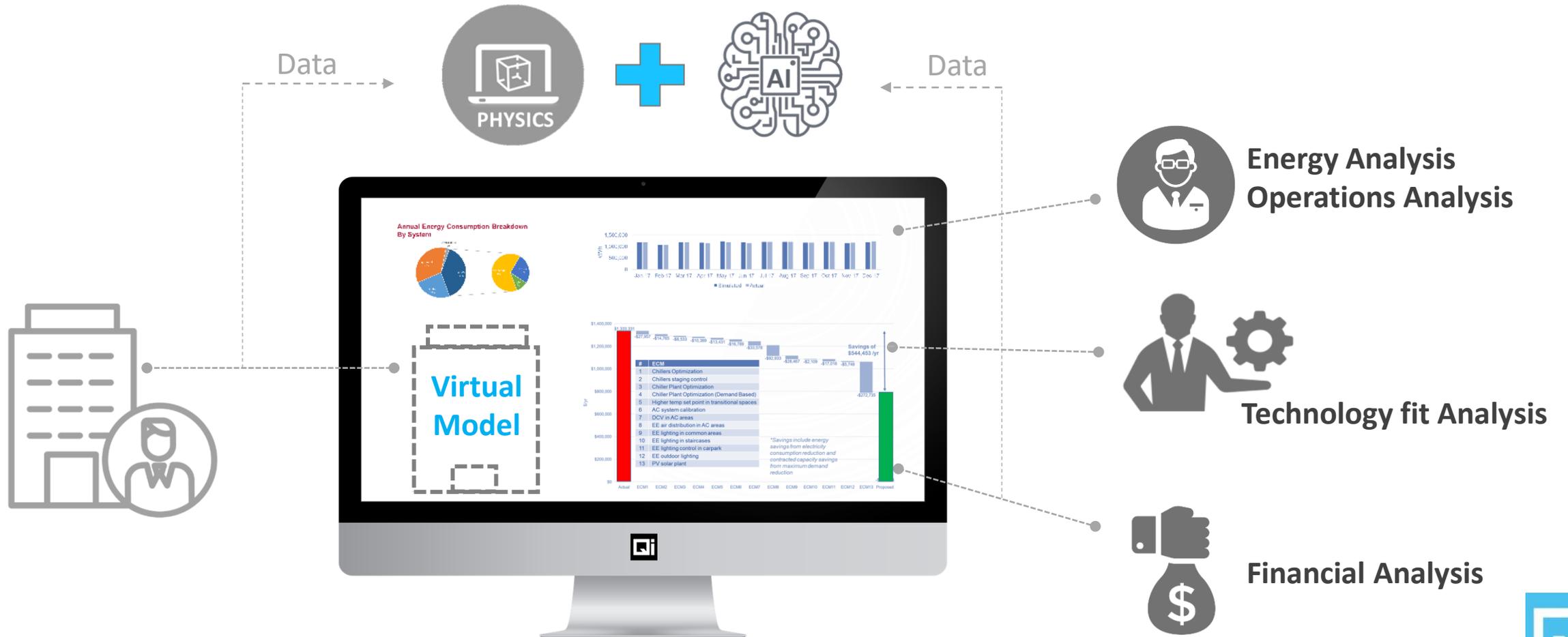
# Market problem

## How are Energy Audits done today?



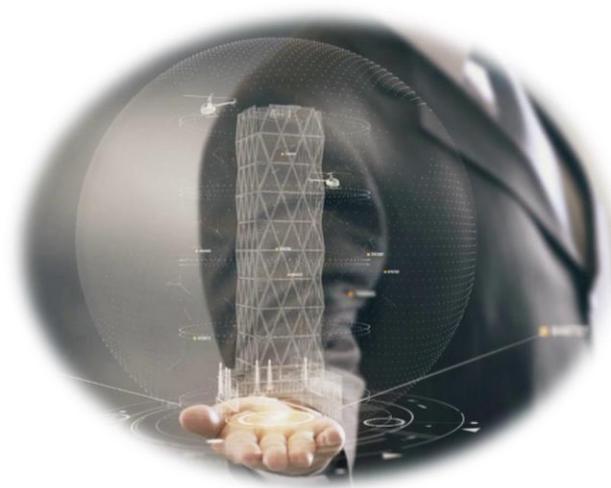
# Our Solution: Virtual Audits

## AI- powered Remote Energy Assessment Tool

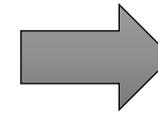
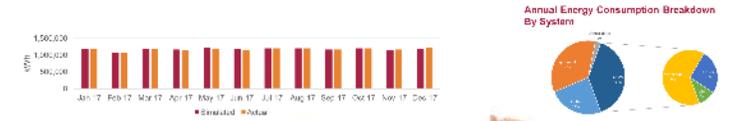


# Our Solution: Virtual Audits

Digital Twin



Augmented Intelligence



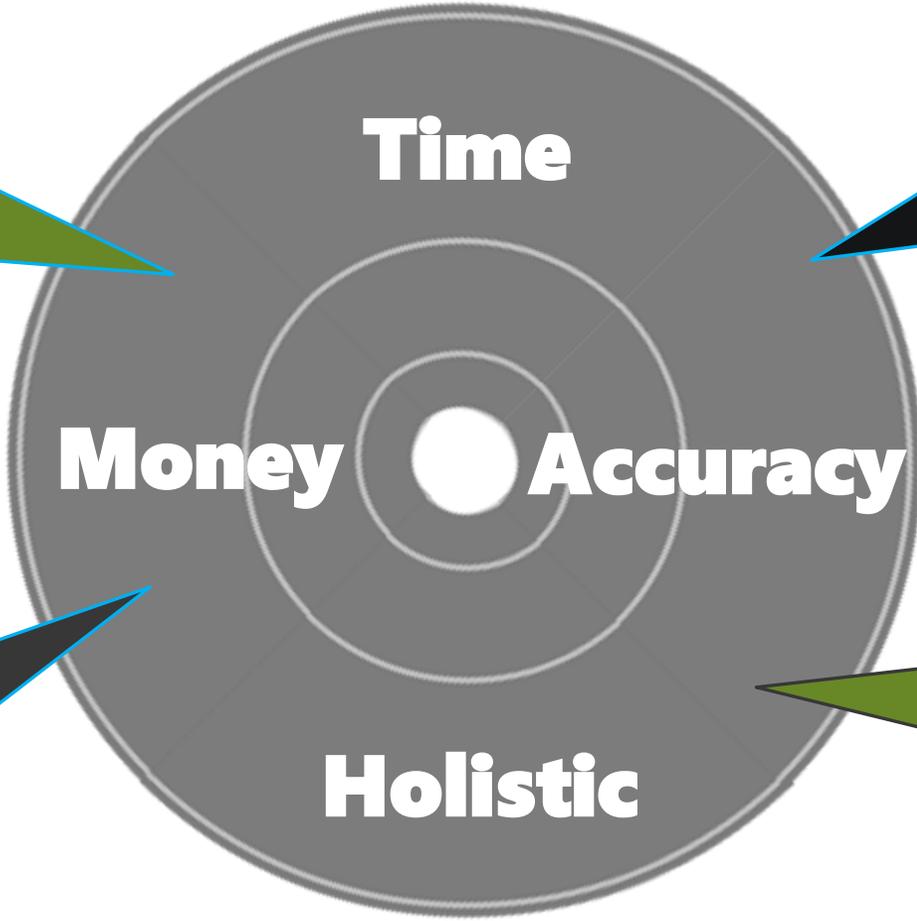
- Manual Performance Assessment
- Heavy Reliance on Expertise
- Trial & Error Approach
- Limited Stakeholder Engagement

*A performance assessment tool to uncover energy efficiency improvements in buildings remotely*

# Virtual Audits: Value Differentiators

At scale, across portfolio in no time  
*2-5 x faster than on-site audit*

Accurate Results  
*ASHRAE Level2 equivalent  
IPMVP compliant  
(Data transparency)*

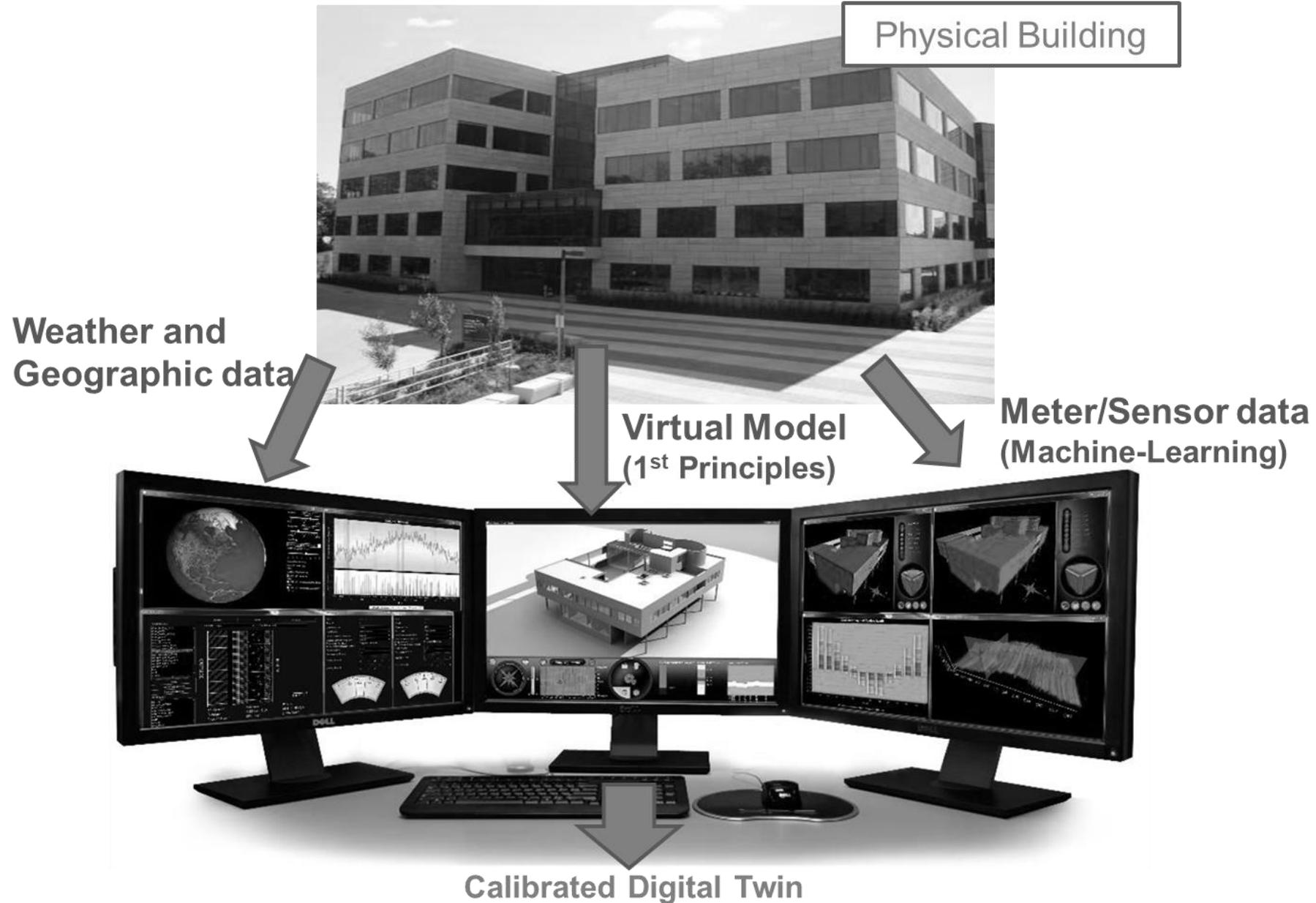


Cost-effective  
*5-10 x cheaper than on-site audit  
(no-contact, no travel)*

Whole Building  
*System-level interaction of Energy Conservation Measures for planning*



# Virtual Audits: Methodology



# Virtual Audits: Part-I

## Data Collection

Step-1

- 1 year of energy consumption data
- Building details
- Optional short survey
- Optional sensors placement

## Digital Twin setup

Steps-2 &3

- Add weather, GIS, occupancy, etc. data
- Create energy model
- Model calibration
- Data analysis

## Energy Conservation Measures (ECMs)

Step-4

- Simulate ECMs
- Assess overall impact
- Retrocommissioning
- Retrofitting
- Calculate Financials (Payback, ROI)
- Prioritisation support

## Implement ECMs

Constitutes an ASHRAE Level2 Audit

# Virtual Audits: Part-II (post implementation)

Implement  
ECMs

Verification of  
Savings

Step-5

- Calibrated simulation with implemented ECMs
- Data Analysis

Complies with IPMVP Option-D  
verification of energy savings



# Virtual Audits: Part-III. **Live Analytics**

Real-time data analytics tool focused on energy performance improvement

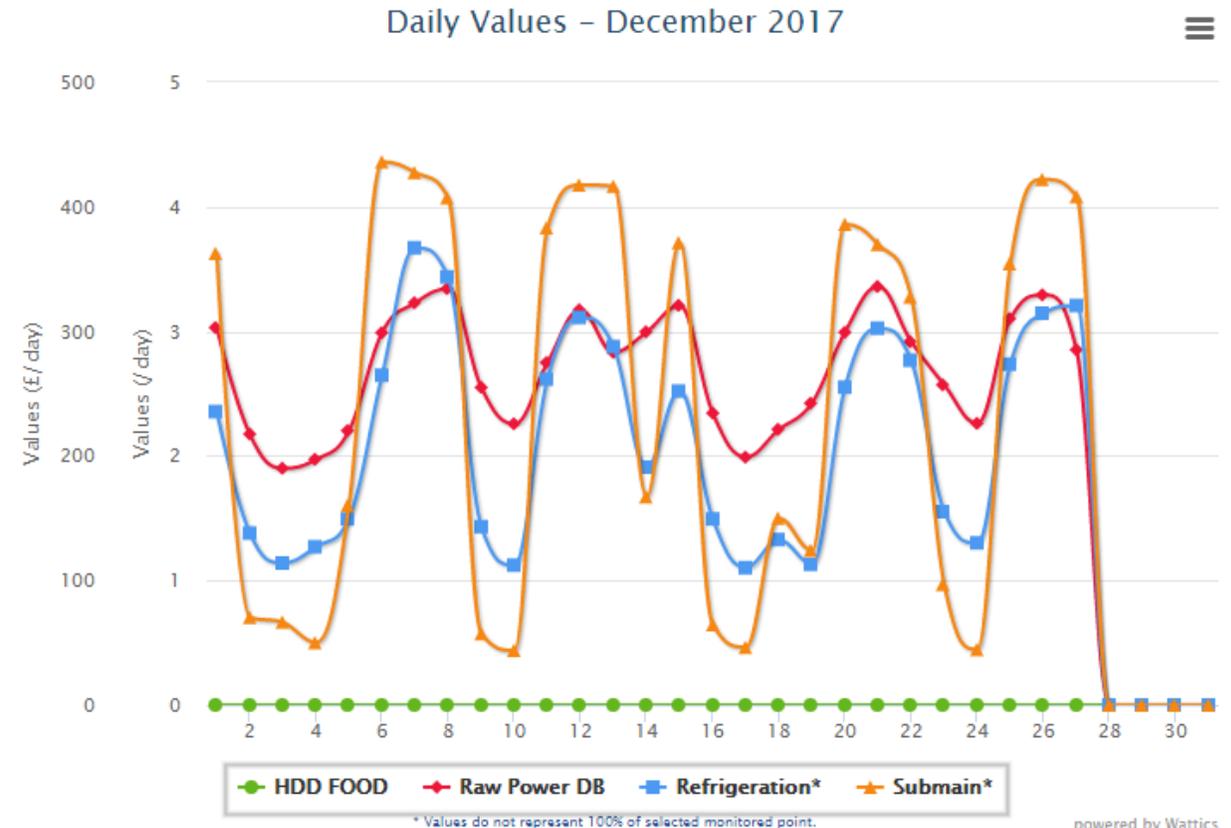
Move from Excel sheets to cloud convenience

Custom reports and analysis on-the-go



## Powerful tool for analysis:

1. Stack, spline, column, pie charts
2. Daily, monthly, weekly, yearly, period views
3. Compare each and every parameter
4. Compare multiple sites within a property/building/organization
5. Measure in values, measure in money
6. Notify unexpected energy patterns after 4 weeks of data gathering (using ML based data banding)



# Virtual Audits: **Live Analytics**

Find energy saving opportunities on the go..

1. Identify patterns on activity maps
2. Analyse alerts identifying unusual activity
3. Devise saving strategies based on breakdown graphs
4. Recommend necessary changes for decrease energy/cost savings



# Customers- 1 Mil. Square Meters Assessed Globally

20-50%  
energy savings

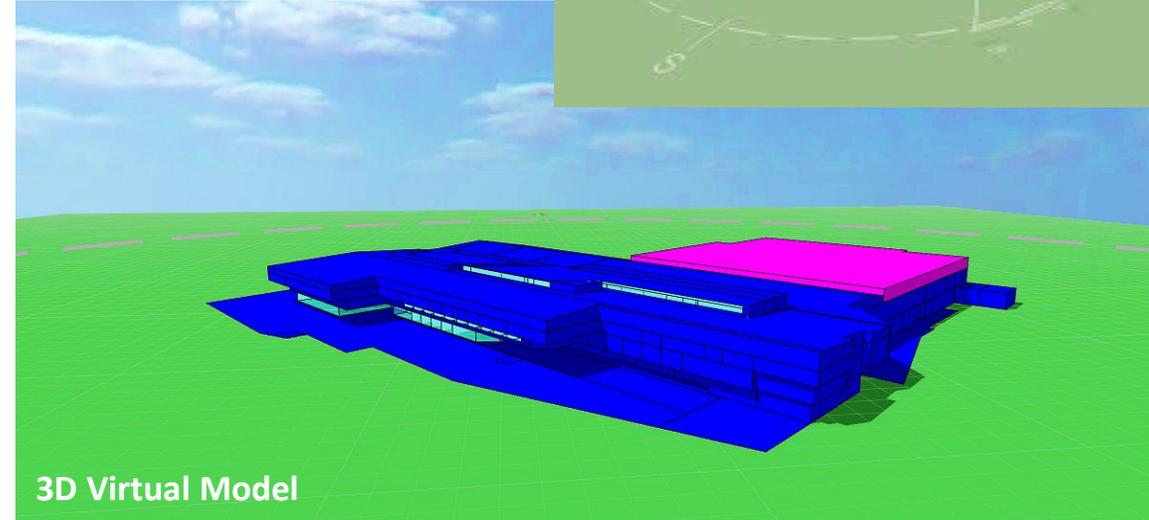
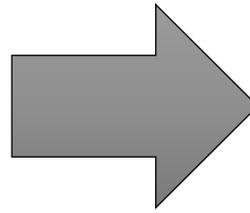
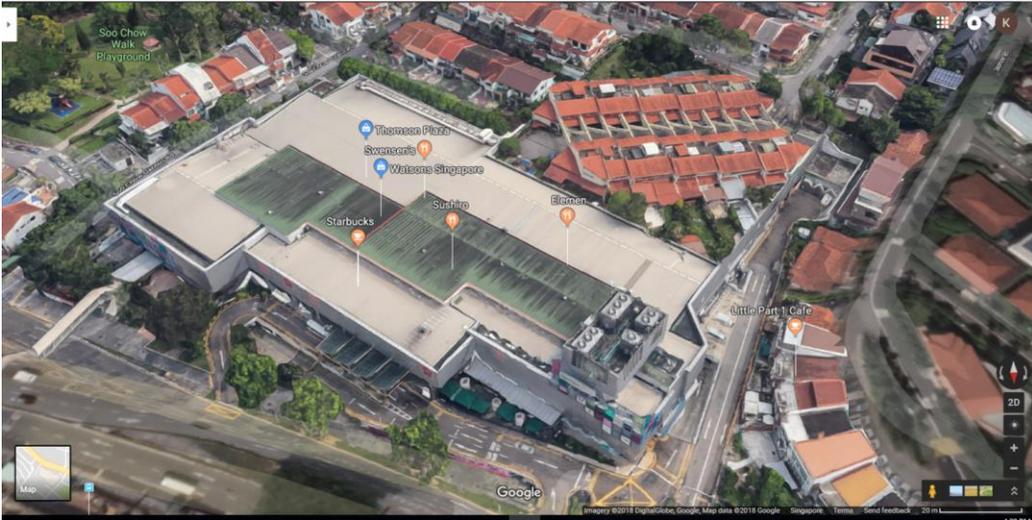
Singapore

International



# Case Study: Virtual Audits

## Step-1: Digital Twin Creation: Suburban Shopping Mall, Singapore



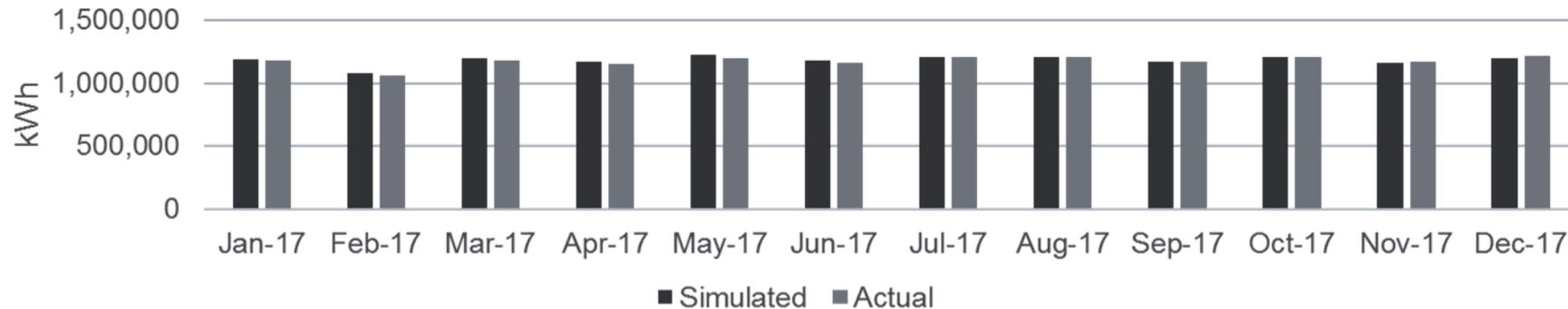
3D Virtual Model

- Building data
  - Overall: address, GFA, function
  - Architectural, Structural: CAD drawings, BIM
  - Mechanical & Electrical: layouts, equipment specs
  - Operational data: schedules, profiles
- Energy Consumption data

- Multiphysics Dynamic Simulation
- Integrated with Weather Data
- Building data integrated

# Case Study: Virtual Audits

## Step-2: Digital Twin Calibration



Calibration Metric/Errors	Achieved	Required-ASHRAE	Required-IPMVP
Normalised Mean Bias Error (MBE)- Overall Monthly	<b>0.73%</b>	± 5%	± 20%
Coefficient of Variation of the Root Mean Square Error (CVRMSE)- Overall Monthly	<b>1.38%</b>	15	--
NMBE- Overall Hourly	<b>0.01%</b>	± 10%	± 5%
CVRMSE- Overall Hourly	<b>12.01%</b>	30%	20%
NMBE- Cooling Energy Monthly	<b>1.33%</b>		
CVRMSE- Cooling Energy Monthly	<b>2.56%</b>		

Calibration to well-known industry standards



# Case Study: Virtual Audits

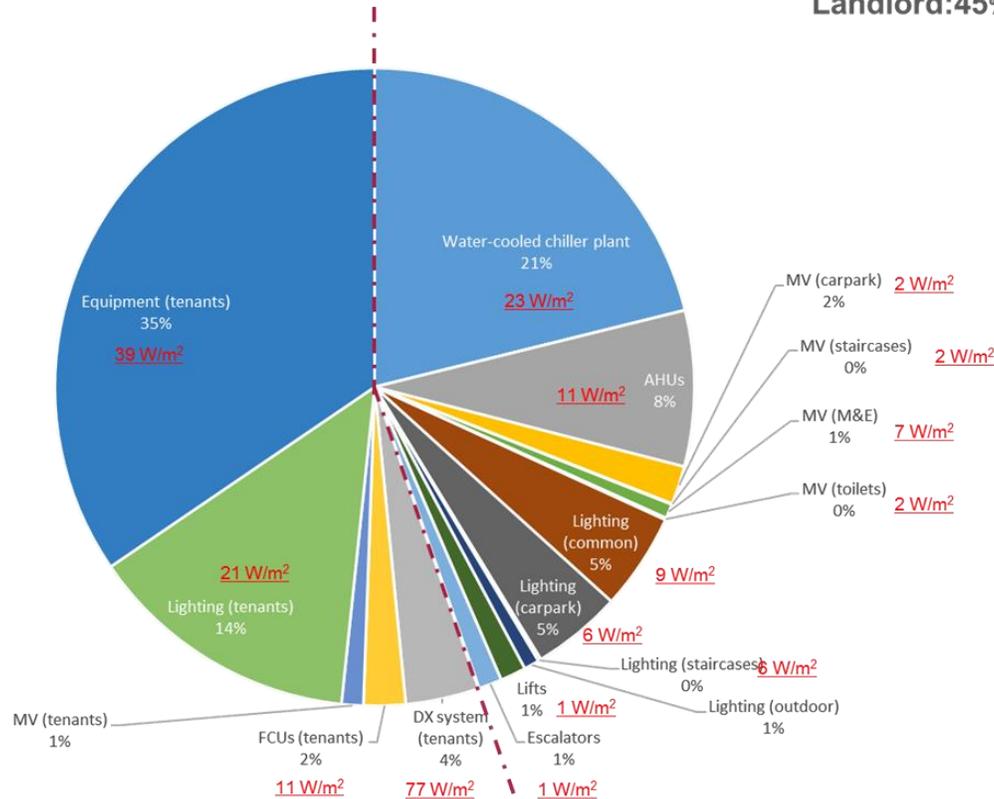
## Step-3: Energy Breakdown Analysis

Tenants: 55%

Landlord: 45%

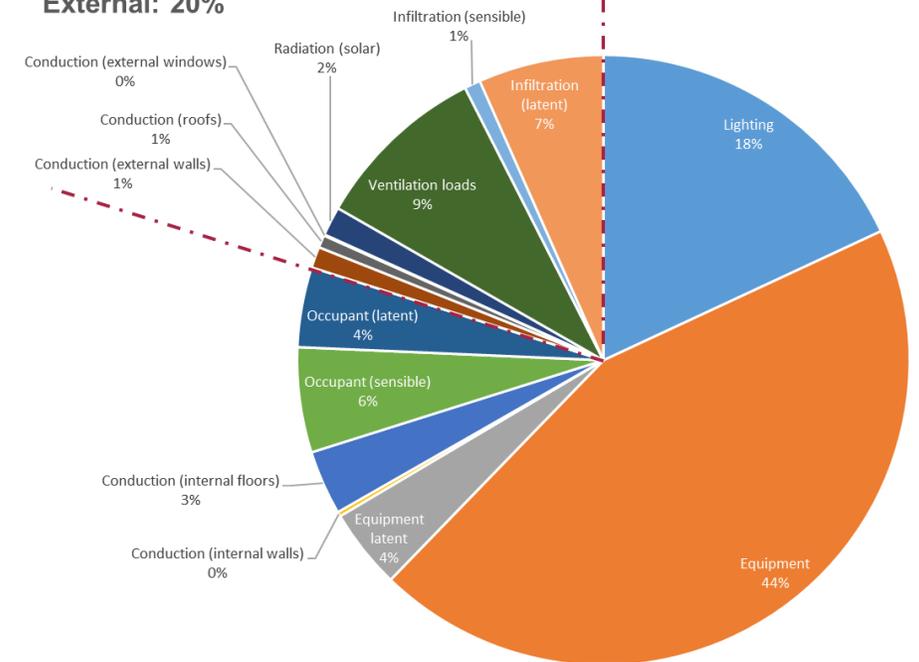
Notes:

- AHUs serving common and tenants areas are powered by landlord's distribution boards



## Annual Cooling Load Breakdown

External: 20%



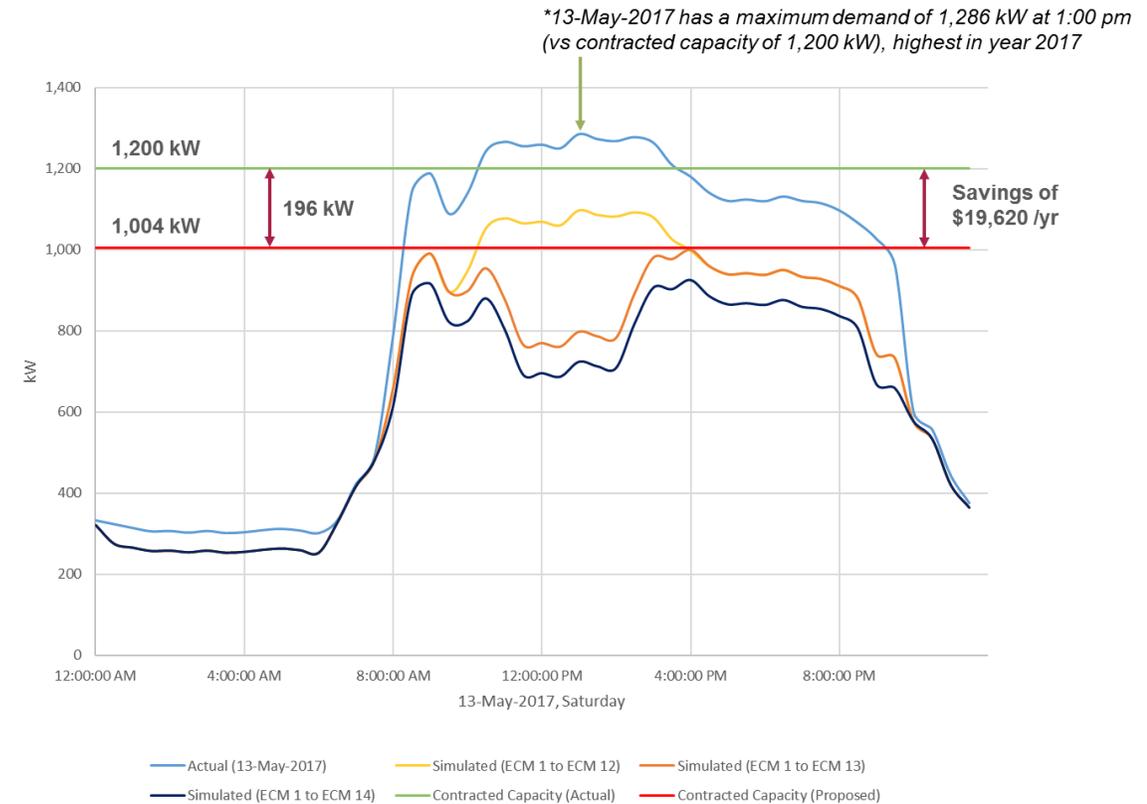
# Case Study: Virtual Audits

## Step-3: Energy Demand & Renewables Integration Analysis

- Irradiance Image simulated with shading analysis

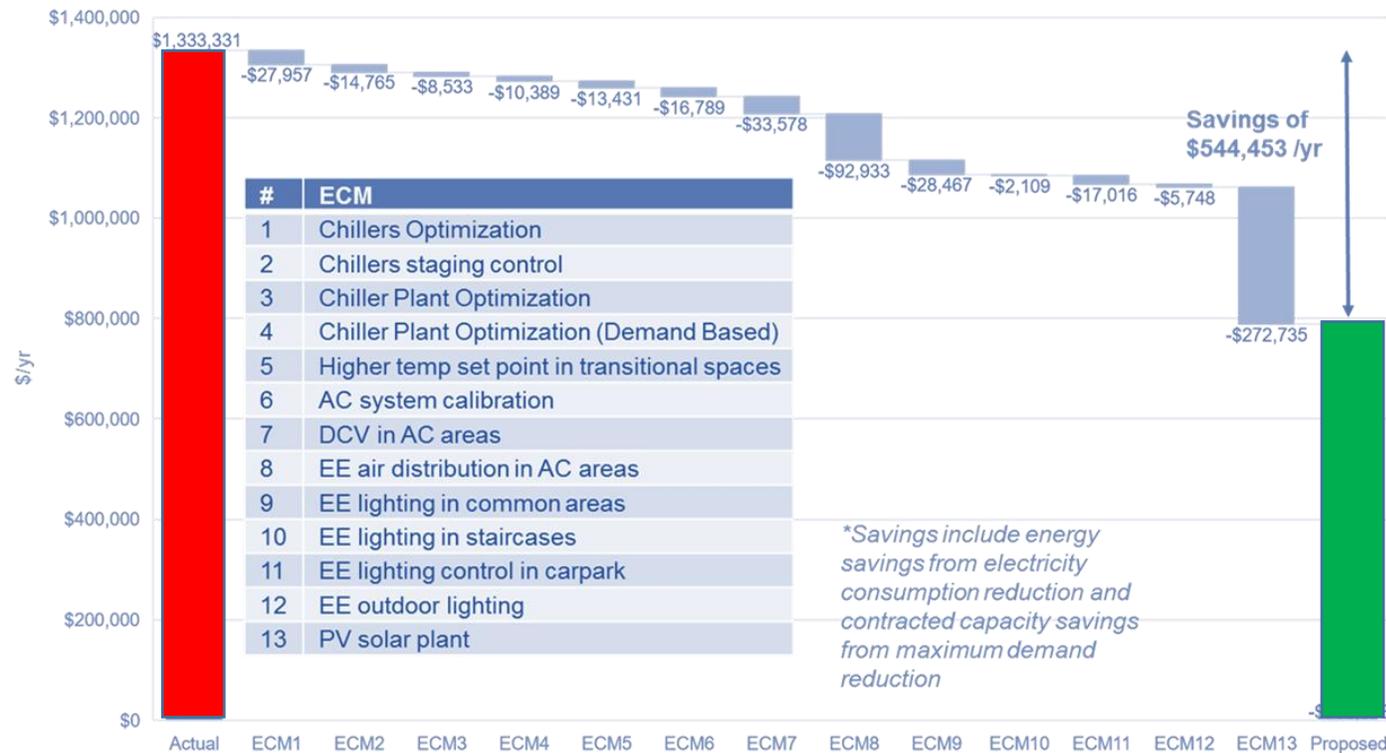


**No shading from residential building nearby in the early morning and late afternoon!**



# Case Study: Virtual Audits

## Step-4: Energy Conservation Measures (ECM) Scenarios Simulation/Quantification

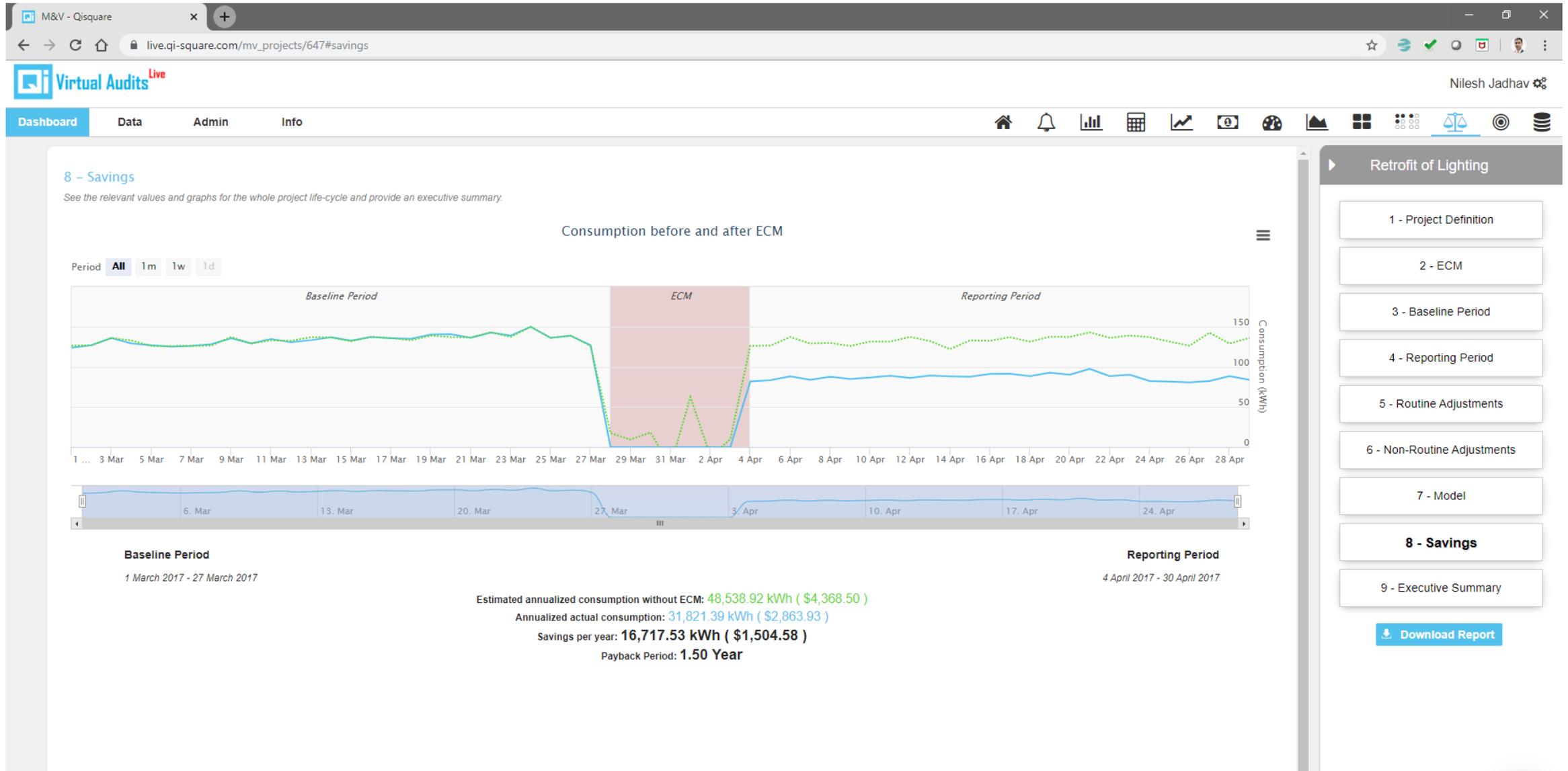


Savings %	Capex	Payback
10%	\$ 0.7 mil.	4.2 yrs
20%	\$ 2 mil.	3.8 yrs
30%	\$ 3.3 mil.	4.5 yrs
40%	\$ 5.3 mil.	5.7 yrs
50%	\$ 8.2 mil.	6.7 yrs

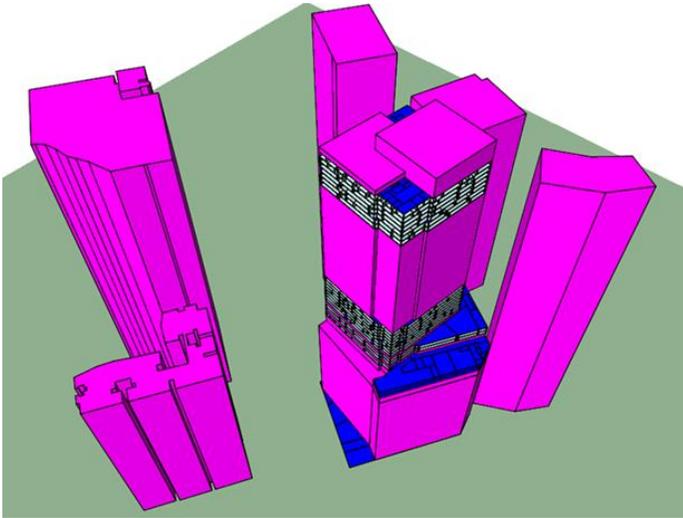
- Energy Conservation Measures are a mix of
- a) Retrocommissioning: operational changes
  - b) Retrofits: involve capex
  - c) Combination of ECMs can be simulated, e.g. Solar PV effect on heat reduction

# Case Study: Virtual Audits **Live** Verification

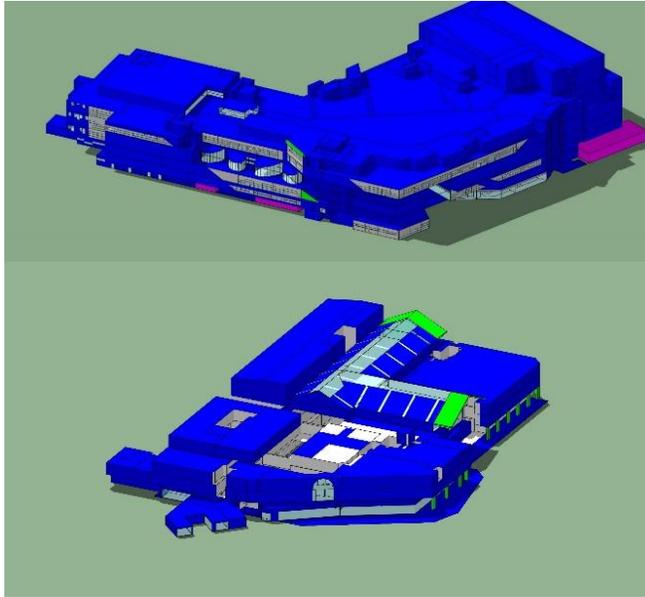
## Step-5: Measurement & Verification using actual live data from buildings



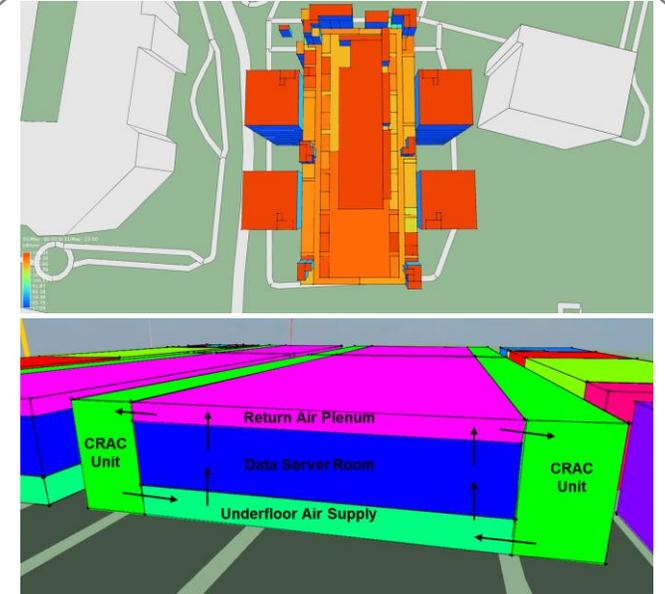
# Summary: Singapore Case Studies



Client: **Large Private Bank**  
No. of Buildings: **15**  
Building Type: **Mixed-use**  
Location: **Singapore**  
Assessed GFA: **111,000 Sq.m.**  
Savings Potential: **28%; \$1.2 mil./yr**

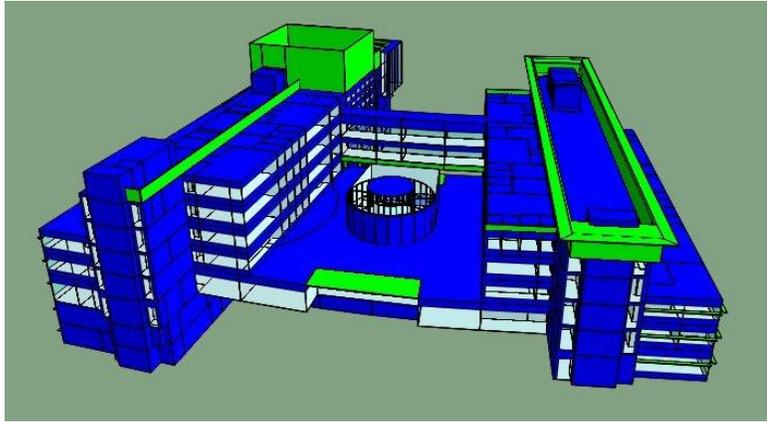


Client: **Shopping Mall Operator**  
No. of Buildings: **6**  
Building Type: **Retail**  
Location: **Singapore**  
Assessed GFA: **310,000 Sq.m.**  
Savings Potential: **32%; \$4.7 mil./yr**

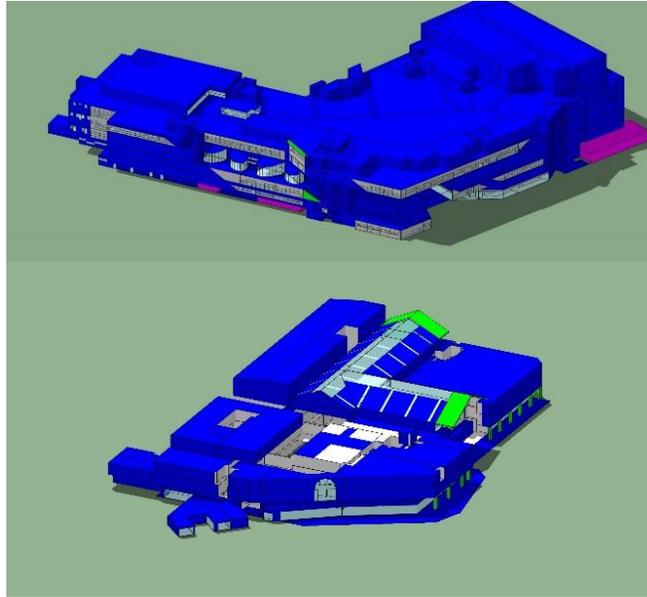


Client: **Telecom Provider**  
No. of Buildings: **2**  
Building Type: **Data Centres**  
Location: **Singapore**  
Assessed GFA: **86,000 Sq.m.**  
Savings Potential: **27%**

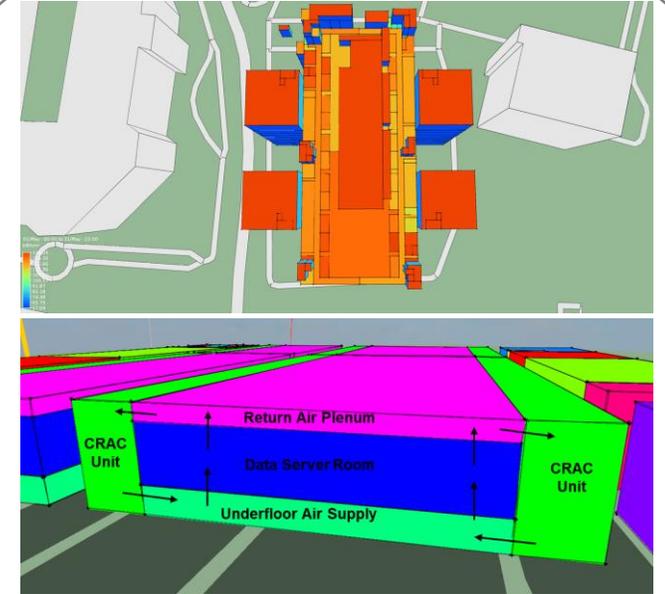
# Summary: Singapore Case Studies



Client: **Technological University**  
No. of Buildings: **20**  
Building Type: **Diverse**  
Location: **Singapore**  
Assessed GFA: **250,000 Sq.m.**  
Savings Potential: **35%**

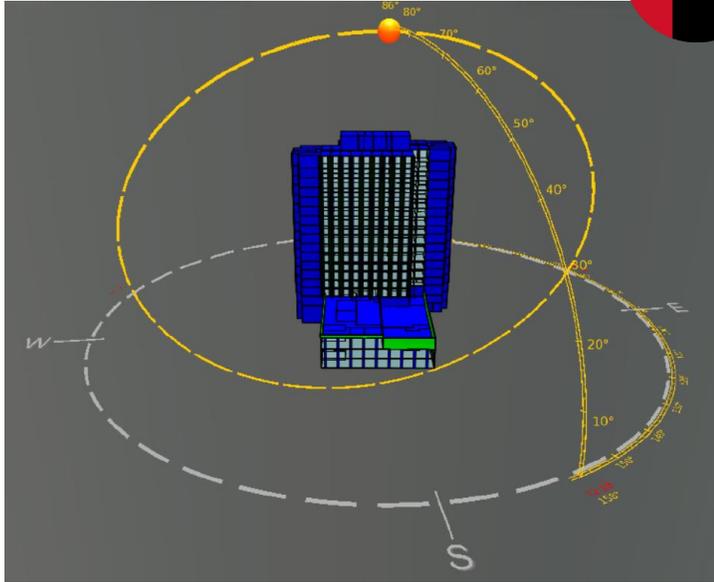


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No. of Buildings: **6**  
Building Type: **Retail**  
Location: **Singapore**  
Assessed GFA: **310,000 Sq.m.**  
Savings Potential: **32%; \$4.7 mil./yr**

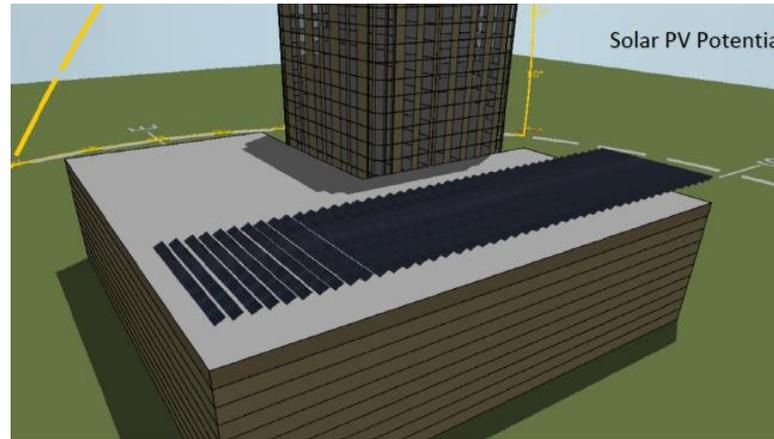


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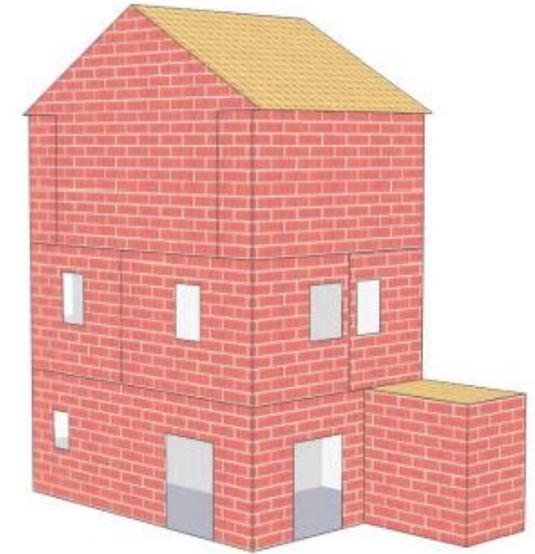
# Summary: Global Case Studies



Client: **Hotel Group**  
No. of Buildings: **2**  
Building Type: **Hotel**  
Location: **Dubai, UAE**  
Assessed GFA: **22,500 Sq.m.**  
Savings Potential: **30%; \$175,000/yr**



Client: **Certification Consultant**  
No. of Buildings: **1**  
Building Type: **Office Plaza**  
Location: **Georgia, USA**  
Assessed GFA: **52,000 Sq.m.**  
Savings Potential: **30%; \$290,00/yr**



Client: **Engineering Consultant**  
No. of Buildings: **10**  
Building Type: **Residential**  
Location: **Netherlands**  
Assessed GFA: **2,400 Sq.m.**  
Savings Potential: **35%**

We are supported by:



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# Digital Buildings. **Sustainable Future**



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